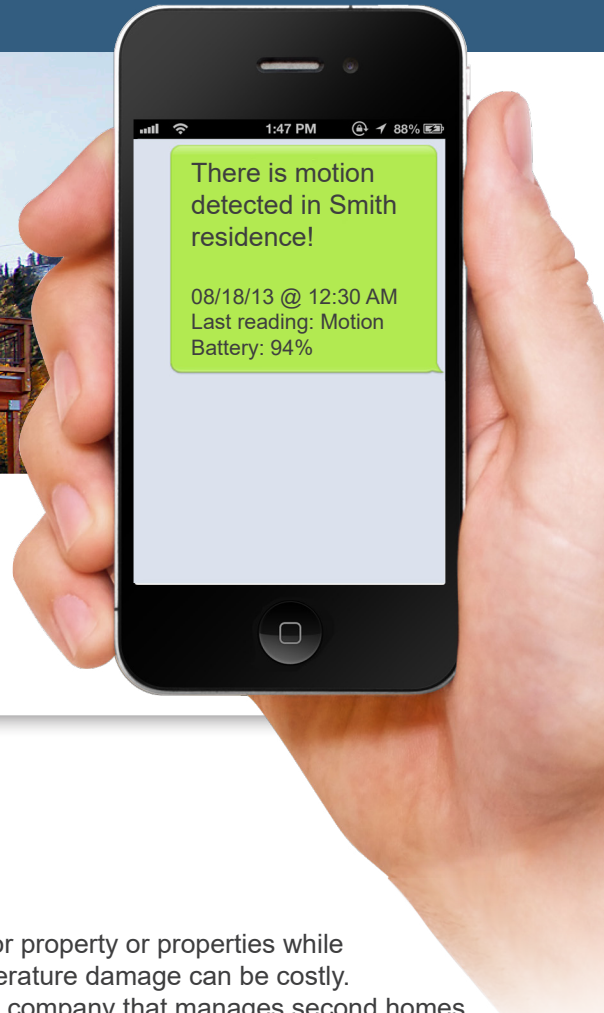




The Leader in Low Cost Monitoring Solutions



Wireless Sensors Use Case: Second Homes

The Problem:



For second and vacation home owners it is important to monitor property or properties while away. Problems that arise from trespassing and water or temperature damage can be costly. Monnit was approached by a residential property management company that manages second homes for homeowners. They send staff to check on properties once a day, however there are many things that can occur in the span of 24 hours. They had an incident of a plumbing leak in one high-end home that wasn't detected for at least 12 hours. The damage was very costly to both the home owner and the property management company.

The Solution:



The property management company identified Monnit as the perfect solution provider and wanted to resell Monnit products and services to their customers. Monnit provides a reliable remote monitoring solution that includes low-cost wireless sensors that can detect if doors or windows are opened, motion, temperature, water, humidity and if lights are left on.

The property management company sells and installs Monnit wireless sensor systems for their customer's homes. The sensor data is sent wirelessly to either a MonnitLink™ CDMA cellular gateway or a MonnitLink™ Ethernet gateway if the home has active internet. The gateway sends the information to iMonnit™, the online sensor monitoring system where notifications are set to alert the homeowner and property management staff immediately if any incident is detected.

Wireless Sensors Used

Wireless sensor:	How it is used:
Water sensors	To detect immediate presence of water around water heaters, sinks, toilets and other plumbing.
Temperature sensor	To monitor home temperatures to make sure AC or heating is set correctly.
Open/closed sensor	To monitor home doors and windows to detect break-ins.
Motion sensor	To detect movement in the home (break-ins).

The Result (Cost Savings)



Monnit makes it easy to realize the immediate return on investment. Partnering with Monnit as a reseller enables this property management company to offer a reliable remote monitoring solution as part of their service. For less than \$300 a cellular connected remote monitoring system can be implemented to detect both water presence and temperature in a home. Since partnering with Monnit the company has been able to respond to every incident detected in their monitored homes reducing the associated damage costs.

Using Monnit's comprehensive monitoring solution as a reseller, this customer is now able to:

- Offer a simple, complete and comprehensive wireless monitoring solution as part of their property management service.
- Privately brand and sell products and services as their own.
- Expand their offering with any newly developed Monnit wireless sensors.

“Your remote monitoring system sets us above our competition! Finding a complete solution that we are able to brand as our own and sell to our customers is a game changer. They are easy to install and use! Our customers love it!”

- Kevin T., Business Owner

It doesn't matter where in the world you are or what time it might be, deploying a Monnit wireless sensor and monitoring solution connects you from anywhere, 24/7 so you'll know immediately when a problem starts.

For information about our products or to place an order, please contact our sales department at 801.561.5555.

Visit us on the web at www.monnit.com.



Monnit Corporation
3400 South West Temple
Salt Lake City, Utah 84115
801.561.5555
www.monnit.com